



Commercial Law for Managers Masterclass

Government, Legal & Public Sector

QGT-GOV-163 | Masterclass | 5 or 10 days | Online, classroom, in-house

Course overview

Commercial Law for Managers Masterclass is a senior-level masterclass on strategy and performance in Commercial Law for Managers. It covers the principles, the requirements of international public-sector frameworks and GCC regulations, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Commercial Law for Managers
- Apply the relevant requirements of international public-sector frameworks and GCC regulations
- Use practical tools, checklists and calculations with confidence
- Recognise common problems, risks and root causes and choose the right corrective action
- Build a business case and roadmap their leadership team can act on

Who should attend

Designed for government officials, legal advisors, compliance officers and policy teams in senior and leadership roles.

Course outline (5 days)

Day 1: Strategic view of Commercial Law for Managers

Trends, regulation and what leading companies do differently

Day 2: Benchmarking and performance

KPIs, maturity models and gap analysis

Day 3: Lessons from major incidents and projects

Decision points that changed outcomes

Day 4: Leading the change

Building the business case, budget and team capability

Day 5: Masterclass forum

Expert panel, peer exchange and personal roadmap

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
11–15 Apr 2027	Kuwait City	Classroom	5 days	\$5,500
7–18 Jun 2027	Munich	Classroom	10 days	\$9,900
21–25 Jun 2027	Accra	Classroom	5 days	\$5,500
2–13 Aug 2027	Rome	Classroom	10 days	\$9,900
4–8 Oct 2027	Online (live)	Online (live)	5 days	\$3,000
10–14 Jan 2028	Lagos	Classroom	5 days	\$5,500
6–17 Feb 2028	Al Khobar	Classroom	10 days	\$9,900
20–24 Feb 2028	Algiers	Classroom	5 days	\$5,500
31 Jul – 11 Aug 2028	Nairobi	Classroom	10 days	\$9,900
11–15 Sep 2028	Online (live)	Online (live)	5 days	\$3,000
19–23 Feb 2029	Luanda	Classroom	5 days	\$5,500
12–23 Mar 2029	Amsterdam	Classroom	10 days	\$9,900
2–6 Apr 2029	Abu Dhabi	Classroom	5 days	\$5,500
13–24 Aug 2029	Munich	Classroom	10 days	\$9,900
12–16 Nov 2029	Online (live)	Online (live)	5 days	\$3,000
28 Jan – 1 Feb 2030	Athens	Classroom	5 days	\$5,500
18–29 Mar 2030	Barcelona	Classroom	10 days	\$9,900
20–24 May 2030	Dublin	Classroom	5 days	\$5,500
3–14 Jun 2030	London	Classroom	10 days	\$9,900
29 Jul – 2 Aug 2030	Online (live)	Online (live)	5 days	\$3,000

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/commercial-law-for-managers-masterclass/>

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