



Commercial Law for Managers: Practical Workshop

Government, Legal & Public Sector

QGT-GOV-145 | Practical workshop | 5 or 10 days | Online, classroom, in-house

Course overview

Commercial Law for Managers: Practical Workshop is a hands-on workshop built around exercises and real site problems in Commercial Law for Managers. It covers the principles, the requirements of international public-sector frameworks and GCC regulations, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Commercial Law for Managers
- Apply the relevant requirements of international public-sector frameworks and GCC regulations
- Use practical tools, checklists and calculations with confidence
- Recognise common problems, risks and root causes and choose the right corrective action
- Prepare an improvement plan for their own site or organisation

Who should attend

Designed for government officials, legal advisors, compliance officers and policy teams who want practice rather than theory.

Course outline (5 days)

Day 1: Workshop briefing and baseline

Participants bring a real problem from their own site

Day 2: Guided practice 1

Hands-on exercises using templates, checklists and calculators

Day 3: Guided practice 2

Simulations and role-play based on Commercial Law for Managers scenarios

Day 4: Field cases from the Gulf and Africa

Analysing what went wrong and what worked

Day 5: Action plan and peer review

Each participant leaves with a reviewed improvement plan

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
1–5 Feb 2027	Casablanca	Classroom	5 days	\$5,500
10–21 May 2027	Tbilisi	Classroom	10 days	\$9,900
23–27 Aug 2027	Johannesburg	Classroom	5 days	\$5,500
5–16 Sep 2027	Dammam	Classroom	10 days	\$9,900
1–5 Nov 2027	Online (live)	Online (live)	5 days	\$3,000
24–28 Jan 2028	Amsterdam	Classroom	5 days	\$5,500
20–31 Mar 2028	Houston	Classroom	10 days	\$9,900
10–14 Jul 2028	Madrid	Classroom	5 days	\$5,500
9–20 Oct 2028	Dubai	Classroom	10 days	\$9,900
20–24 Nov 2028	Online (live)	Online (live)	5 days	\$3,000
27–31 May 2029	Doha	Classroom	5 days	\$5,500
1–12 Jul 2029	Erbil	Classroom	10 days	\$9,900
13–17 Aug 2029	Bangkok	Classroom	5 days	\$5,500
20–31 Aug 2029	Prague	Classroom	10 days	\$9,900
3–7 Sep 2029	Online (live)	Online (live)	5 days	\$3,000
4–8 Mar 2030	Kigali	Classroom	5 days	\$5,500
31 Mar – 11 Apr 2030	Riyadh	Classroom	10 days	\$9,900
17–21 Jun 2030	Madrid	Classroom	5 days	\$5,500
16–27 Sep 2030	Lagos	Classroom	10 days	\$9,900
30 Sep – 4 Oct 2030	Online (live)	Online (live)	5 days	\$3,000

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/commercial-law-for-managers-practical-workshop/>

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