



Contracts for Procurement Professionals: Practical Workshop

Supply Chain, Procurement & Logistics

QGT-SCM-147 | Practical workshop | 5 or 10 days | Online, classroom, in-house

Course overview

Contracts for Procurement Professionals: Practical Workshop is a hands-on workshop built around exercises and real site problems in Contracts for Procurement Professionals. It covers the principles, the requirements of CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Contracts for Procurement Professionals
- Apply the relevant requirements of CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000
- Use practical tools, checklists and calculations with confidence
- Recognise common problems, risks and root causes and choose the right corrective action
- Prepare an improvement plan for their own site or organisation

Who should attend

Designed for procurement, supply chain, warehouse and logistics professionals who want practice rather than theory.

Course outline (5 days)

Day 1: Workshop briefing and baseline

Participants bring a real problem from their own site

Day 2: Guided practice 1

Hands-on exercises using templates, checklists and calculators

Day 3: Guided practice 2

Simulations and role-play based on Contracts for Procurement Professionals scenarios

Day 4: Field cases from the Gulf and Africa

Analysing what went wrong and what worked

Day 5: Action plan and peer review

Each participant leaves with a reviewed improvement plan

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
25–29 Apr 2027	Jeddah	Classroom	5 days	\$5,500
23 Aug – 3 Sep 2027	Zurich	Classroom	10 days	\$9,900
13–17 Sep 2027	Dublin	Classroom	5 days	\$5,500
4–15 Oct 2027	Amsterdam	Classroom	10 days	\$9,900
25–29 Oct 2027	Online (live)	Online (live)	5 days	\$3,000
17–21 Jan 2028	Baku	Classroom	5 days	\$5,500
13–24 Mar 2028	Singapore	Classroom	10 days	\$9,900
20–24 Mar 2028	Abu Dhabi	Classroom	5 days	\$5,500
1–12 May 2028	Kigali	Classroom	10 days	\$9,900
29 May – 2 Jun 2028	Online (live)	Online (live)	5 days	\$3,000
14–18 Jan 2029	Al Khobar	Classroom	5 days	\$5,500
12–23 Feb 2029	Dubai	Classroom	10 days	\$9,900
26 Feb – 2 Mar 2029	Sharjah	Classroom	5 days	\$5,500
23 Jul – 3 Aug 2029	Athens	Classroom	10 days	\$9,900
20–24 Aug 2029	Online (live)	Online (live)	5 days	\$3,000
25 Feb – 1 Mar 2030	Zurich	Classroom	5 days	\$5,500
18–29 Mar 2030	Bangkok	Classroom	10 days	\$9,900
2–6 Sep 2030	Paris	Classroom	5 days	\$5,500
21 Oct – 1 Nov 2030	Kigali	Classroom	10 days	\$9,900
11–15 Nov 2030	Online (live)	Online (live)	5 days	\$3,000

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/contracts-for-procurement-professionals-practical-workshop>

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