



Demand Planning & Forecasting: Advanced Level

Supply Chain, Procurement & Logistics

QGT-SCM-129 | Advanced | 5 or 10 days | Online, classroom, in-house

Course overview

Demand Planning & Forecasting: Advanced Level is an advanced programme for experienced practitioners in Demand Planning & Forecasting. It covers the principles, the requirements of CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Demand Planning & Forecasting
- Apply the relevant requirements of CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000
- Apply advanced analysis methods to real operating data
- Recognise common problems, risks and root causes and choose the right corrective action
- Prepare an improvement plan for their own site or organisation

Who should attend

Designed for procurement, supply chain, warehouse and logistics professionals with at least three years of experience.

Course outline (5 days)

Day 1: Core principles revisited

Fast review and recent changes in CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000

Day 2: Advanced analysis methods

Detailed techniques, data interpretation and calculations

Day 3: Design and performance optimisation

Improving reliability, efficiency and cost

Day 4: Troubleshooting complex cases

Diagnosing multi-cause problems from field data

Day 5: Risk, decisions and integration

Building a risk-based plan and presenting recommendations

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
28 Feb – 11 Mar 2027	Muscat	Classroom	10 days	\$9,900
15–19 Mar 2027	Johannesburg	Classroom	5 days	\$5,500
12–23 Jul 2027	Milan	Classroom	10 days	\$9,900
16–20 Aug 2027	Munich	Classroom	5 days	\$5,500
8–19 Nov 2027	Online (live)	Online (live)	10 days	\$5,500
17–28 Apr 2028	Marrakech	Classroom	10 days	\$9,900
15–19 May 2028	Singapore	Classroom	5 days	\$5,500
29 May – 9 Jun 2028	Rome	Classroom	10 days	\$9,900
10–14 Jul 2028	Amsterdam	Classroom	5 days	\$5,500
21 Aug – 1 Sep 2028	Online (live)	Online (live)	10 days	\$5,500
23 Apr – 4 May 2029	Budapest	Classroom	10 days	\$9,900
30 Apr – 4 May 2029	Toronto	Classroom	5 days	\$5,500
10–21 Jun 2029	Salalah	Classroom	10 days	\$9,900
10–14 Sep 2029	Luanda	Classroom	5 days	\$5,500
22 Oct – 2 Nov 2029	Online (live)	Online (live)	10 days	\$5,500
21 Jan – 1 Feb 2030	Dublin	Classroom	10 days	\$9,900
31 Mar – 4 Apr 2030	Kuwait City	Classroom	5 days	\$5,500
29 Apr – 10 May 2030	Johannesburg	Classroom	10 days	\$9,900
5–9 Aug 2030	Lagos	Classroom	5 days	\$5,500
2–13 Sep 2030	Online (live)	Online (live)	10 days	\$5,500

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/demand-planning-and-forecasting-advanced-level/>

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