



Incoterms 2020 & International Trade: Advanced Level

Supply Chain, Procurement & Logistics

QGT-SCM-131 | Advanced | 5 or 10 days | Online, classroom, in-house

Course overview

Incoterms 2020 & International Trade: Advanced Level is an advanced programme for experienced practitioners in Incoterms 2020 & International Trade. It covers the principles, the requirements of CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Incoterms 2020 & International Trade
- Apply the relevant requirements of CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000
- Apply advanced analysis methods to real operating data
- Recognise common problems, risks and root causes and choose the right corrective action
- Prepare an improvement plan for their own site or organisation

Who should attend

Designed for procurement, supply chain, warehouse and logistics professionals with at least three years of experience.

Course outline (5 days)

Day 1: Core principles revisited

Fast review and recent changes in CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000

Day 2: Advanced analysis methods

Detailed techniques, data interpretation and calculations

Day 3: Design and performance optimisation

Improving reliability, efficiency and cost

Day 4: Troubleshooting complex cases

Diagnosing multi-cause problems from field data

Day 5: Risk, decisions and integration

Building a risk-based plan and presenting recommendations

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
24 Jan – 4 Feb 2027	Algiers	Classroom	10 days	\$9,900
17–21 May 2027	Zurich	Classroom	5 days	\$5,500
20 Jun – 1 Jul 2027	Erbil	Classroom	10 days	\$9,900
5–9 Jul 2027	Casablanca	Classroom	5 days	\$5,500
23 Aug – 3 Sep 2027	Online (live)	Online (live)	10 days	\$5,500
10–21 Jan 2028	Manchester	Classroom	10 days	\$9,900
24–28 Jul 2028	Prague	Classroom	5 days	\$5,500
18–29 Sep 2028	Paris	Classroom	10 days	\$9,900
24–28 Sep 2028	Al Khobar	Classroom	5 days	\$5,500
4–15 Dec 2028	Online (live)	Online (live)	10 days	\$5,500
23 Apr – 4 May 2029	Bangkok	Classroom	10 days	\$9,900
11–15 Jun 2029	Copenhagen	Classroom	5 days	\$5,500
14–25 Oct 2029	Algiers	Classroom	10 days	\$9,900
22–26 Oct 2029	Geneva	Classroom	5 days	\$5,500
3–14 Dec 2029	Online (live)	Online (live)	10 days	\$5,500
22 Apr – 3 May 2030	Nairobi	Classroom	10 days	\$9,900
12–16 May 2030	Muscat	Classroom	5 days	\$5,500
19–30 Aug 2030	Marrakech	Classroom	10 days	\$9,900
6–10 Oct 2030	Algiers	Classroom	5 days	\$5,500
2–13 Dec 2030	Online (live)	Online (live)	10 days	\$5,500

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/incoterms-2020-and-international-trade-advanced-level/>

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