



KPIs & Balanced Scorecard

Leadership & Management

QGT-LEA-112 | Foundation | 5 or 10 days | Online, classroom, in-house

Course overview

KPIs & Balanced Scorecard is an introduction that builds a solid working knowledge in KPIs & Balanced Scorecard. It covers the principles, the requirements of leading management research and international best practice, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of KPIs & Balanced Scorecard
- Apply the relevant requirements of leading management research and international best practice
- Use practical tools, checklists and calculations with confidence
- Recognise common problems, risks and root causes and choose the right corrective action
- Prepare an improvement plan for their own site or organisation

Who should attend

Designed for executives, managers, team leaders and high-potential staff, new joiners and anyone who needs a solid grounding in the subject.

Course outline (5 days)

Day 1: Principles and terminology

Scope, key definitions and how KPIs & Balanced Scorecard fits into daily operations

Day 2: Codes, standards and requirements

What leading management research and international best practice require, and how to read them

Day 3: Methods, tools and calculations

Step-by-step methods, checklists and worked examples

Day 4: Operation, inspection and common problems

Typical failures, warning signs and what to do about them

Day 5: Case studies, workshop and assessment

Group exercise on real cases and a final knowledge check

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
18–22 Jan 2027	Singapore	Classroom	5 days	\$5,500
19–30 Apr 2027	Prague	Classroom	10 days	\$9,900
23–27 May 2027	Salalah	Classroom	5 days	\$5,500
19–30 Jul 2027	Sharjah	Classroom	10 days	\$9,900
26–30 Jul 2027	Online (live)	Online (live)	5 days	\$3,000
27–31 Mar 2028	Singapore	Classroom	5 days	\$5,500
17–28 Apr 2028	Bangkok	Classroom	10 days	\$9,900
5–9 Jun 2028	Nairobi	Classroom	5 days	\$5,500
26 Jun – 7 Jul 2028	Dublin	Classroom	10 days	\$9,900
24–28 Jul 2028	Online (live)	Online (live)	5 days	\$3,000
9–13 Apr 2029	Kigali	Classroom	5 days	\$5,500
25 Jun – 6 Jul 2029	Budapest	Classroom	10 days	\$9,900
9–13 Jul 2029	Luanda	Classroom	5 days	\$5,500
23 Jul – 3 Aug 2029	Milan	Classroom	10 days	\$9,900
12–16 Nov 2029	Online (live)	Online (live)	5 days	\$3,000
6–10 May 2030	Paris	Classroom	5 days	\$5,500
24 Jun – 5 Jul 2030	Houston	Classroom	10 days	\$9,900
14–18 Jul 2030	Manama	Classroom	5 days	\$5,500
1–12 Sep 2030	Alexandria	Classroom	10 days	\$9,900
28 Oct – 1 Nov 2030	Online (live)	Online (live)	5 days	\$3,000

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/kpis-and-balanced-scorecard/>

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