



Marine Terminal Operations Masterclass

Maritime, Shipping & Ports

QGT-MAR-157 | Masterclass | 5 or 10 days | Online, classroom, in-house

Course overview

Marine Terminal Operations Masterclass is a senior-level masterclass on strategy and performance in Marine Terminal Operations. It covers the principles, the requirements of IMO conventions (SOLAS, MARPOL), ISM/ISPS codes and OCIMF guidance, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Marine Terminal Operations
- Apply the relevant requirements of IMO conventions (SOLAS, MARPOL), ISM/ISPS codes and OCIMF guidance
- Use practical tools, checklists and calculations with confidence
- Recognise common problems, risks and root causes and choose the right corrective action
- Build a business case and roadmap their leadership team can act on

Who should attend

Designed for port, terminal, shipping and marine operations professionals in senior and leadership roles.

Course outline (5 days)

Day 1: Strategic view of Marine Terminal Operations

Trends, regulation and what leading companies do differently

Day 2: Benchmarking and performance

KPIs, maturity models and gap analysis

Day 3: Lessons from major incidents and projects

Decision points that changed outcomes

Day 4: Leading the change

Building the business case, budget and team capability

Day 5: Masterclass forum

Expert panel, peer exchange and personal roadmap

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
3–7 May 2027	Kuala Lumpur	Classroom	5 days	\$5,500
20 Jun – 1 Jul 2027	Muscat	Classroom	10 days	\$9,900
19–23 Jul 2027	Istanbul	Classroom	5 days	\$5,500
2–13 Aug 2027	Dubai	Classroom	10 days	\$9,900
4–8 Oct 2027	Online (live)	Online (live)	5 days	\$3,000
13–17 Mar 2028	Toronto	Classroom	5 days	\$5,500
24 Apr – 5 May 2028	Munich	Classroom	10 days	\$9,900
5–9 Jun 2028	Milan	Classroom	5 days	\$5,500
23 Oct – 3 Nov 2028	Cape Town	Classroom	10 days	\$9,900
20–24 Nov 2028	Online (live)	Online (live)	5 days	\$3,000
29 Jan – 2 Feb 2029	Kuala Lumpur	Classroom	5 days	\$5,500
19 Feb – 2 Mar 2029	Athens	Classroom	10 days	\$9,900
4–8 Mar 2029	Muscat	Classroom	5 days	\$5,500
16–27 Apr 2029	Lisbon	Classroom	10 days	\$9,900
10–14 Sep 2029	Online (live)	Online (live)	5 days	\$3,000
20–24 Jan 2030	Kuwait City	Classroom	5 days	\$5,500
24 Jun – 5 Jul 2030	Accra	Classroom	10 days	\$9,900
15–19 Jul 2030	Singapore	Classroom	5 days	\$5,500
4–15 Aug 2030	Amman	Classroom	10 days	\$9,900
11–15 Nov 2030	Online (live)	Online (live)	5 days	\$3,000

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/marine-terminal-operations-masterclass/>

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