



Mergers & Acquisitions: Practical Workshop

Finance & Accounting

QGT-FIN-163 | Practical workshop | 5 or 10 days | Online, classroom, in-house

Course overview

Mergers & Acquisitions: Practical Workshop is a hands-on workshop built around exercises and real site problems in Mergers & Acquisitions. It covers the principles, the requirements of IFRS, IIA standards, COSO and GCC tax regulations, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Mergers & Acquisitions
- Apply the relevant requirements of IFRS, IIA standards, COSO and GCC tax regulations
- Use practical tools, checklists and calculations with confidence
- Recognise common problems, risks and root causes and choose the right corrective action
- Prepare an improvement plan for their own site or organisation

Who should attend

Designed for finance professionals, accountants, auditors and budget holders who want practice rather than theory.

Course outline (5 days)

Day 1: Workshop briefing and baseline

Participants bring a real problem from their own site

Day 2: Guided practice 1

Hands-on exercises using templates, checklists and calculators

Day 3: Guided practice 2

Simulations and role-play based on Mergers & Acquisitions scenarios

Day 4: Field cases from the Gulf and Africa

Analysing what went wrong and what worked

Day 5: Action plan and peer review

Each participant leaves with a reviewed improvement plan

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
22–26 Feb 2027	Nairobi	Classroom	5 days	\$5,500
19–30 Apr 2027	Stockholm	Classroom	10 days	\$9,900
26–30 Apr 2027	Tbilisi	Classroom	5 days	\$5,500
21 Jun – 2 Jul 2027	London	Classroom	10 days	\$9,900
2–6 Aug 2027	Online (live)	Online (live)	5 days	\$3,000
17–21 Jan 2028	Sharjah	Classroom	5 days	\$5,500
3–14 Apr 2028	Barcelona	Classroom	10 days	\$9,900
17–21 Apr 2028	Bangkok	Classroom	5 days	\$5,500
31 Jul – 11 Aug 2028	Tbilisi	Classroom	10 days	\$9,900
25–29 Sep 2028	Online (live)	Online (live)	5 days	\$3,000
29 Jan – 2 Feb 2029	Luanda	Classroom	5 days	\$5,500
18 Feb – 1 Mar 2029	Amman	Classroom	10 days	\$9,900
27–31 May 2029	Alexandria	Classroom	5 days	\$5,500
4–15 Jun 2029	Zurich	Classroom	10 days	\$9,900
24–28 Sep 2029	Online (live)	Online (live)	5 days	\$3,000
15–19 Apr 2030	Cape Town	Classroom	5 days	\$5,500
28 Apr – 9 May 2030	Jeddah	Classroom	10 days	\$9,900
6–10 May 2030	Lagos	Classroom	5 days	\$5,500
16–27 Jun 2030	Manama	Classroom	10 days	\$9,900
5–9 Aug 2030	Online (live)	Online (live)	5 days	\$3,000

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/mergers-and-acquisitions-practical-workshop/>

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