



Stakeholder Management Masterclass

Project Management & Contracts

QGT-PMC-178 | Masterclass | 5 or 10 days | Online, classroom, in-house

Course overview

Stakeholder Management Masterclass is a senior-level masterclass on strategy and performance in Stakeholder Management. It covers the principles, the requirements of PMI PMBOK, FIDIC, AACE and ISO 21502, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Stakeholder Management
- Apply the relevant requirements of PMI PMBOK, FIDIC, AACE and ISO 21502
- Use practical tools, checklists and calculations with confidence
- Recognise common problems, risks and root causes and choose the right corrective action
- Build a business case and roadmap their leadership team can act on

Who should attend

Designed for project managers, planners, contract engineers and commercial staff in senior and leadership roles.

Course outline (5 days)

Day 1: Strategic view of Stakeholder Management

Trends, regulation and what leading companies do differently

Day 2: Benchmarking and performance

KPIs, maturity models and gap analysis

Day 3: Lessons from major incidents and projects

Decision points that changed outcomes

Day 4: Leading the change

Building the business case, budget and team capability

Day 5: Masterclass forum

Expert panel, peer exchange and personal roadmap

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
1–5 Mar 2027	Berlin	Classroom	5 days	\$5,500
15–26 Mar 2027	Cape Town	Classroom	10 days	\$9,900
4–8 Apr 2027	Dammam	Classroom	5 days	\$5,500
24 May – 4 Jun 2027	Tbilisi	Classroom	10 days	\$9,900
8–12 Nov 2027	Online (live)	Online (live)	5 days	\$3,000
27–31 Mar 2028	Paris	Classroom	5 days	\$5,500
16–27 Apr 2028	Kuwait City	Classroom	10 days	\$9,900
24–28 Apr 2028	Tbilisi	Classroom	5 days	\$5,500
26 Jun – 7 Jul 2028	Singapore	Classroom	10 days	\$9,900
14–18 Aug 2028	Online (live)	Online (live)	5 days	\$3,000
22–26 Jan 2029	Prague	Classroom	5 days	\$5,500
16–27 Apr 2029	Budapest	Classroom	10 days	\$9,900
22–26 Oct 2029	Singapore	Classroom	5 days	\$5,500
29 Oct – 9 Nov 2029	Edinburgh	Classroom	10 days	\$9,900
3–7 Dec 2029	Online (live)	Online (live)	5 days	\$3,000
10–14 Feb 2030	Sharm El Sheikh	Classroom	5 days	\$5,500
18 Feb – 1 Mar 2030	Rome	Classroom	10 days	\$9,900
21–25 Jul 2030	Cairo	Classroom	5 days	\$5,500
28 Jul – 8 Aug 2030	Algiers	Classroom	10 days	\$9,900
21–25 Oct 2030	Online (live)	Online (live)	5 days	\$3,000

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/stakeholder-management-masterclass/>

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