



Stakeholder Management: Practical Workshop

Project Management & Contracts

QGT-PMC-157 | Practical workshop | 5 or 10 days | Online, classroom, in-house

Course overview

Stakeholder Management: Practical Workshop is a hands-on workshop built around exercises and real site problems in Stakeholder Management. It covers the principles, the requirements of PMI PMBOK, FIDIC, AACE and ISO 21502, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Stakeholder Management
- Apply the relevant requirements of PMI PMBOK, FIDIC, AACE and ISO 21502
- Use practical tools, checklists and calculations with confidence
- Recognise common problems, risks and root causes and choose the right corrective action
- Prepare an improvement plan for their own site or organisation

Who should attend

Designed for project managers, planners, contract engineers and commercial staff who want practice rather than theory.

Course outline (5 days)

Day 1: Workshop briefing and baseline

Participants bring a real problem from their own site

Day 2: Guided practice 1

Hands-on exercises using templates, checklists and calculators

Day 3: Guided practice 2

Simulations and role-play based on Stakeholder Management scenarios

Day 4: Field cases from the Gulf and Africa

Analysing what went wrong and what worked

Day 5: Action plan and peer review

Each participant leaves with a reviewed improvement plan

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
12–16 Apr 2027	Cape Town	Classroom	5 days	\$5,500
17–28 May 2027	Edinburgh	Classroom	10 days	\$9,900
5–9 Jul 2027	Athens	Classroom	5 days	\$5,500
5–16 Sep 2027	Al Khobar	Classroom	10 days	\$9,900
25–29 Oct 2027	Online (live)	Online (live)	5 days	\$3,000
10–14 Jan 2028	Houston	Classroom	5 days	\$5,500
10–21 Apr 2028	Paris	Classroom	10 days	\$9,900
20–24 Aug 2028	Amman	Classroom	5 days	\$5,500
1–12 Oct 2028	Erbil	Classroom	10 days	\$9,900
16–20 Oct 2028	Online (live)	Online (live)	5 days	\$3,000
29 Jan – 2 Feb 2029	Dubai	Classroom	5 days	\$5,500
29 Jul – 9 Aug 2029	Muscat	Classroom	10 days	\$9,900
13–17 Aug 2029	Tunis	Classroom	5 days	\$5,500
15–26 Oct 2029	Milan	Classroom	10 days	\$9,900
29 Oct – 2 Nov 2029	Online (live)	Online (live)	5 days	\$3,000
4–8 Feb 2030	Madrid	Classroom	5 days	\$5,500
11–22 Feb 2030	Houston	Classroom	10 days	\$9,900
11–15 Mar 2030	Toronto	Classroom	5 days	\$5,500
2–13 Jun 2030	Amman	Classroom	10 days	\$9,900
18–22 Nov 2030	Online (live)	Online (live)	5 days	\$3,000

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/stakeholder-management-practical-workshop/>

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