



Strategic Sourcing & Category Management

Supply Chain, Procurement & Logistics

QGT-SCM-102 | Foundation | 5 or 10 days | Online, classroom, in-house

Course overview

Strategic Sourcing & Category Management is an introduction that builds a solid working knowledge in Strategic Sourcing & Category Management. It covers the principles, the requirements of CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Strategic Sourcing & Category Management
- Apply the relevant requirements of CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000
- Use practical tools, checklists and calculations with confidence
- Recognise common problems, risks and root causes and choose the right corrective action
- Prepare an improvement plan for their own site or organisation

Who should attend

Designed for procurement, supply chain, warehouse and logistics professionals, new joiners and anyone who needs a solid grounding in the subject.

Course outline (5 days)

Day 1: Principles and terminology

Scope, key definitions and how Strategic Sourcing & Category Management fits into daily operations

Day 2: Codes, standards and requirements

What CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000 require, and how to read them

Day 3: Methods, tools and calculations

Step-by-step methods, checklists and worked examples

Day 4: Operation, inspection and common problems

Typical failures, warning signs and what to do about them

Day 5: Case studies, workshop and assessment

Group exercise on real cases and a final knowledge check

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
22–26 Feb 2027	Beirut	Classroom	5 days	\$5,500
5–16 Apr 2027	Edinburgh	Classroom	10 days	\$9,900
23–27 Aug 2027	Johannesburg	Classroom	5 days	\$5,500
6–17 Sep 2027	Athens	Classroom	10 days	\$9,900
6–10 Dec 2027	Online (live)	Online (live)	5 days	\$3,000
24–28 Jan 2028	Cape Town	Classroom	5 days	\$5,500
5–16 Jun 2028	Milan	Classroom	10 days	\$9,900
11–15 Sep 2028	Casablanca	Classroom	5 days	\$5,500
9–20 Oct 2028	Paris	Classroom	10 days	\$9,900
30 Oct – 3 Nov 2028	Online (live)	Online (live)	5 days	\$3,000
29 Jan – 2 Feb 2029	Nairobi	Classroom	5 days	\$5,500
26 Feb – 9 Mar 2029	Singapore	Classroom	10 days	\$9,900
15–19 Apr 2029	Cairo	Classroom	5 days	\$5,500
18–29 Jun 2029	Casablanca	Classroom	10 days	\$9,900
12–16 Nov 2029	Online (live)	Online (live)	5 days	\$3,000
7–11 Jan 2030	Lagos	Classroom	5 days	\$5,500
3–14 Jun 2030	Stockholm	Classroom	10 days	\$9,900
14–18 Oct 2030	Rome	Classroom	5 days	\$5,500
21 Oct – 1 Nov 2030	Johannesburg	Classroom	10 days	\$9,900
4–8 Nov 2030	Online (live)	Online (live)	5 days	\$3,000

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/strategic-sourcing-and-category-management/>

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