



Strategic Sourcing & Category Management Masterclass

Supply Chain, Procurement & Logistics

QGT-SCM-162 | Masterclass | 5 or 10 days | Online, classroom, in-house

Course overview

Strategic Sourcing & Category Management Masterclass is a senior-level masterclass on strategy and performance in Strategic Sourcing & Category Management. It covers the principles, the requirements of CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Strategic Sourcing & Category Management
- Apply the relevant requirements of CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000
- Use practical tools, checklists and calculations with confidence
- Recognise common problems, risks and root causes and choose the right corrective action
- Build a business case and roadmap their leadership team can act on

Who should attend

Designed for procurement, supply chain, warehouse and logistics professionals in senior and leadership roles.

Course outline (5 days)

Day 1: Strategic view of Strategic Sourcing & Category Management

Trends, regulation and what leading companies do differently

Day 2: Benchmarking and performance

KPIs, maturity models and gap analysis

Day 3: Lessons from major incidents and projects

Decision points that changed outcomes

Day 4: Leading the change

Building the business case, budget and team capability

Day 5: Masterclass forum

Expert panel, peer exchange and personal roadmap

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
17–21 May 2027	Munich	Classroom	5 days	\$5,500
18–29 Jul 2027	Kuwait City	Classroom	10 days	\$9,900
2–6 Aug 2027	Marrakech	Classroom	5 days	\$5,500
12–23 Sep 2027	Doha	Classroom	10 days	\$9,900
29 Nov – 3 Dec 2027	Online (live)	Online (live)	5 days	\$3,000
10–14 Jan 2028	Cape Town	Classroom	5 days	\$5,500
26 Jun – 7 Jul 2028	Toronto	Classroom	10 days	\$9,900
10–14 Jul 2028	Tunis	Classroom	5 days	\$5,500
30 Jul – 10 Aug 2028	Cairo	Classroom	10 days	\$9,900
14–18 Aug 2028	Online (live)	Online (live)	5 days	\$3,000
5–9 Mar 2029	Tunis	Classroom	5 days	\$5,500
2–13 Apr 2029	Vienna	Classroom	10 days	\$9,900
30 Apr – 4 May 2029	Paris	Classroom	5 days	\$5,500
16–27 Jul 2029	Barcelona	Classroom	10 days	\$9,900
30 Jul – 3 Aug 2029	Online (live)	Online (live)	5 days	\$3,000
21–25 Apr 2030	Muscat	Classroom	5 days	\$5,500
10–21 Jun 2030	Johannesburg	Classroom	10 days	\$9,900
15–19 Jul 2030	Madrid	Classroom	5 days	\$5,500
22 Jul – 2 Aug 2030	Sharjah	Classroom	10 days	\$9,900
30 Sep – 4 Oct 2030	Online (live)	Online (live)	5 days	\$3,000

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/strategic-sourcing-and-category-management-masterclass/>

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