



Strategic Sourcing & Category Management: Practical Workshop

Supply Chain, Procurement & Logistics

QGT-SCM-142 | Practical workshop | 5 or 10 days | Online, classroom, in-house

Course overview

Strategic Sourcing & Category Management: Practical Workshop is a hands-on workshop built around exercises and real site problems in Strategic Sourcing & Category Management. It covers the principles, the requirements of CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Strategic Sourcing & Category Management
- Apply the relevant requirements of CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000
- Use practical tools, checklists and calculations with confidence
- Recognise common problems, risks and root causes and choose the right corrective action
- Prepare an improvement plan for their own site or organisation

Who should attend

Designed for procurement, supply chain, warehouse and logistics professionals who want practice rather than theory.

Course outline (5 days)

Day 1: Workshop briefing and baseline

Participants bring a real problem from their own site

Day 2: Guided practice 1

Hands-on exercises using templates, checklists and calculators

Day 3: Guided practice 2

Simulations and role-play based on Strategic Sourcing & Category Management scenarios

Day 4: Field cases from the Gulf and Africa

Analysing what went wrong and what worked

Day 5: Action plan and peer review

Each participant leaves with a reviewed improvement plan

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
31 May – 4 Jun 2027	Casablanca	Classroom	5 days	\$5,500
19–30 Jul 2027	Stockholm	Classroom	10 days	\$9,900
9–13 Aug 2027	Vienna	Classroom	5 days	\$5,500
23 Aug – 3 Sep 2027	Lagos	Classroom	10 days	\$9,900
30 Aug – 3 Sep 2027	Online (live)	Online (live)	5 days	\$3,000
6–10 Mar 2028	Dublin	Classroom	5 days	\$5,500
21 May – 1 Jun 2028	Sharm El Sheikh	Classroom	10 days	\$9,900
18–22 Jun 2028	Dammam	Classroom	5 days	\$5,500
3–14 Jul 2028	Abu Dhabi	Classroom	10 days	\$9,900
10–14 Jul 2028	Online (live)	Online (live)	5 days	\$3,000
22–26 Jan 2029	Accra	Classroom	5 days	\$5,500
19–30 Mar 2029	Kuala Lumpur	Classroom	10 days	\$9,900
7–11 May 2029	Rome	Classroom	5 days	\$5,500
11–22 Jun 2029	Copenhagen	Classroom	10 days	\$9,900
23–27 Jul 2029	Online (live)	Online (live)	5 days	\$3,000
13–17 May 2030	Paris	Classroom	5 days	\$5,500
27 May – 7 Jun 2030	Tbilisi	Classroom	10 days	\$9,900
16–20 Jun 2030	Riyadh	Classroom	5 days	\$5,500
30 Jun – 11 Jul 2030	Jeddah	Classroom	10 days	\$9,900
16–20 Sep 2030	Online (live)	Online (live)	5 days	\$3,000

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/strategic-sourcing-and-category-management-practical-workshop>

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