



Supplier Relationship Management: Practical Workshop

Supply Chain, Procurement & Logistics

QGT-SCM-148 | Practical workshop | 5 or 10 days | Online, classroom, in-house

Course overview

Supplier Relationship Management: Practical Workshop is a hands-on workshop built around exercises and real site problems in Supplier Relationship Management. It covers the principles, the requirements of CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Supplier Relationship Management
- Apply the relevant requirements of CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000
- Use practical tools, checklists and calculations with confidence
- Recognise common problems, risks and root causes and choose the right corrective action
- Prepare an improvement plan for their own site or organisation

Who should attend

Designed for procurement, supply chain, warehouse and logistics professionals who want practice rather than theory.

Course outline (5 days)

Day 1: Workshop briefing and baseline

Participants bring a real problem from their own site

Day 2: Guided practice 1

Hands-on exercises using templates, checklists and calculators

Day 3: Guided practice 2

Simulations and role-play based on Supplier Relationship Management scenarios

Day 4: Field cases from the Gulf and Africa

Analysing what went wrong and what worked

Day 5: Action plan and peer review

Each participant leaves with a reviewed improvement plan

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
11–15 Apr 2027	Al Khobar	Classroom	5 days	\$5,500
19–30 Apr 2027	Athens	Classroom	10 days	\$9,900
25–29 Jul 2027	Erbil	Classroom	5 days	\$5,500
16–27 Aug 2027	Zurich	Classroom	10 days	\$9,900
23–27 Aug 2027	Online (live)	Online (live)	5 days	\$3,000
21–25 Feb 2028	Vienna	Classroom	5 days	\$5,500
12–23 Mar 2028	Alexandria	Classroom	10 days	\$9,900
10–14 Apr 2028	Accra	Classroom	5 days	\$5,500
30 Jul – 10 Aug 2028	Doha	Classroom	10 days	\$9,900
4–8 Dec 2028	Online (live)	Online (live)	5 days	\$3,000
19–23 Feb 2029	Athens	Classroom	5 days	\$5,500
26 Mar – 6 Apr 2029	Istanbul	Classroom	10 days	\$9,900
20–24 Aug 2029	Casablanca	Classroom	5 days	\$5,500
15–26 Oct 2029	Milan	Classroom	10 days	\$9,900
19–23 Nov 2029	Online (live)	Online (live)	5 days	\$3,000
25 Feb – 1 Mar 2030	Dublin	Classroom	5 days	\$5,500
29 Apr – 10 May 2030	Nairobi	Classroom	10 days	\$9,900
27–31 May 2030	Edinburgh	Classroom	5 days	\$5,500
1–12 Jul 2030	Brussels	Classroom	10 days	\$9,900
18–22 Nov 2030	Online (live)	Online (live)	5 days	\$3,000

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/supplier-relationship-management-practical-workshop/>

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