



Tendering & Bid Evaluation Masterclass

Project Management & Contracts

QGT-PMC-175 | Masterclass | 5 or 10 days | Online, classroom, in-house

Course overview

Tendering & Bid Evaluation Masterclass is a senior-level masterclass on strategy and performance in Tendering & Bid Evaluation. It covers the principles, the requirements of PMI PMBOK, FIDIC, AACE and ISO 21502, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Tendering & Bid Evaluation
- Apply the relevant requirements of PMI PMBOK, FIDIC, AACE and ISO 21502
- Use practical tools, checklists and calculations with confidence
- Recognise common problems, risks and root causes and choose the right corrective action
- Build a business case and roadmap their leadership team can act on

Who should attend

Designed for project managers, planners, contract engineers and commercial staff in senior and leadership roles.

Course outline (5 days)

Day 1: Strategic view of Tendering & Bid Evaluation

Trends, regulation and what leading companies do differently

Day 2: Benchmarking and performance

KPIs, maturity models and gap analysis

Day 3: Lessons from major incidents and projects

Decision points that changed outcomes

Day 4: Leading the change

Building the business case, budget and team capability

Day 5: Masterclass forum

Expert panel, peer exchange and personal roadmap

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
8–12 Feb 2027	Lisbon	Classroom	5 days	\$5,500
14–25 Mar 2027	Kuwait City	Classroom	10 days	\$9,900
12–16 Apr 2027	Budapest	Classroom	5 days	\$5,500
30 May – 10 Jun 2027	Alexandria	Classroom	10 days	\$9,900
1–5 Nov 2027	Online (live)	Online (live)	5 days	\$3,000
9–13 Apr 2028	Cairo	Classroom	5 days	\$5,500
24 Jul – 4 Aug 2028	Milan	Classroom	10 days	\$9,900
31 Jul – 4 Aug 2028	Budapest	Classroom	5 days	\$5,500
4–15 Sep 2028	Nairobi	Classroom	10 days	\$9,900
16–20 Oct 2028	Online (live)	Online (live)	5 days	\$3,000
22–26 Jan 2029	Athens	Classroom	5 days	\$5,500
11–22 Feb 2029	Sharm El Sheikh	Classroom	10 days	\$9,900
2–6 Apr 2029	Barcelona	Classroom	5 days	\$5,500
25 Jun – 6 Jul 2029	Milan	Classroom	10 days	\$9,900
3–7 Sep 2029	Online (live)	Online (live)	5 days	\$3,000
7–11 Jan 2030	Athens	Classroom	5 days	\$5,500
30 Sep – 11 Oct 2030	Houston	Classroom	10 days	\$9,900
28 Oct – 1 Nov 2030	Barcelona	Classroom	5 days	\$5,500
24 Nov – 5 Dec 2030	Jeddah	Classroom	10 days	\$9,900
2–6 Dec 2030	Online (live)	Online (live)	5 days	\$3,000

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/tendering-and-bid-evaluation-masterclass/>

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