



Training Needs Analysis & L&D Masterclass

Human Resources & Training

QGT-HRM-165 | Masterclass | 5 or 10 days | Online, classroom, in-house

Course overview

Training Needs Analysis & L&D Masterclass is a senior-level masterclass on strategy and performance in Training Needs Analysis & L&D. It covers the principles, the requirements of SHRM and CIPD frameworks and GCC labour laws, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Training Needs Analysis & L&D
- Apply the relevant requirements of SHRM and CIPD frameworks and GCC labour laws
- Use practical tools, checklists and calculations with confidence
- Recognise common problems, risks and root causes and choose the right corrective action
- Build a business case and roadmap their leadership team can act on

Who should attend

Designed for HR professionals, L&D specialists, trainers and line managers in senior and leadership roles.

Course outline (5 days)

Day 1: Strategic view of Training Needs Analysis & L&D

Trends, regulation and what leading companies do differently

Day 2: Benchmarking and performance

KPIs, maturity models and gap analysis

Day 3: Lessons from major incidents and projects

Decision points that changed outcomes

Day 4: Leading the change

Building the business case, budget and team capability

Day 5: Masterclass forum

Expert panel, peer exchange and personal roadmap

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
8–12 Mar 2027	Copenhagen	Classroom	5 days	\$5,500
14–25 Jun 2027	Dubai	Classroom	10 days	\$9,900
12–16 Jul 2027	Prague	Classroom	5 days	\$5,500
24 Oct – 4 Nov 2027	Riyadh	Classroom	10 days	\$9,900
15–19 Nov 2027	Online (live)	Online (live)	5 days	\$3,000
10–14 Jan 2028	Cape Town	Classroom	5 days	\$5,500
14–25 Feb 2028	Houston	Classroom	10 days	\$9,900
12–16 Mar 2028	Muscat	Classroom	5 days	\$5,500
27 Mar – 7 Apr 2028	Rome	Classroom	10 days	\$9,900
26–30 Jun 2028	Online (live)	Online (live)	5 days	\$3,000
6–10 May 2029	Erbil	Classroom	5 days	\$5,500
20–31 May 2029	Muscat	Classroom	10 days	\$9,900
4–8 Jun 2029	Lisbon	Classroom	5 days	\$5,500
9–20 Jul 2029	Amsterdam	Classroom	10 days	\$9,900
1–5 Oct 2029	Online (live)	Online (live)	5 days	\$3,000
10–14 Mar 2030	Cairo	Classroom	5 days	\$5,500
8–19 Apr 2030	Budapest	Classroom	10 days	\$9,900
6–10 May 2030	Cape Town	Classroom	5 days	\$5,500
29 Jul – 9 Aug 2030	Accra	Classroom	10 days	\$9,900
7–11 Oct 2030	Online (live)	Online (live)	5 days	\$3,000

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/training-needs-analysis-and-landd-masterclass/>

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